



CSI FOR G20

FROM BASILICATA TO THE WORLD

25

25 BUSINESS OPPORTUNITIES FOR COOPERATION





ALTRAFO S.R.L.

The company ALTRAFO, is a Manufacturer/ Producer, founded in 2003 , which operates in the Intermediary electronic transformations industry.

It also operates in the and resined transformers industries. It is based in Matera, Italy.

**Production resin and oil
electric transformers**

**Request of Partnership
New Business**



Altrafo S.r.l.

Via Alvino – Z.I. La Martella – MATERA

Phone +39 0835 268821

amministrazione@altrafo.com

www.altrafo.com

BRECAV S.R.L.

We create innovative products and services for ignition systems that, with quality, timeliness and flexibility, provide answers to the needs of the market. We believe in an entrepreneurial culture that, in respect of shared values, fosters the growth of people in a family environment.

We are a company that pursues leadership in ignition systems with strategic relationships in Italy and abroad and the diversification of markets, products and marketing methods: quality, reliability and tradition with Italian warmth. A cohesive and motivated team of people who share dreams and values.



MA
DE
IN
ITALY
BY ITALIANS

**Production spark plug
wires for trucks, bus,
motorcycles**

Request of Partnership



Brecav S.r.l.

Via dell'agricoltura, 16 - Matera

Phone +39 0835 381589

Email info@brecav.it

Web www.brecavgroup.com



CERPES S.R.L.

It is a design, assistance, consulting and training company. Since 1986 it has been researching and offering solutions in the fields of: Occupational safety, Environmental protection, Management systems, Vocational training, Occupational medicine, Analysis laboratory.

Cerpes was born in Matera in the 1980s from the idea of the biologist Enzo Matera. Together with professional friends, he sensed the need to form an integrated and interdisciplinary structure to respond to the growing awareness of health, safety and the environment.

**Design, assistance,
consulting and training
company.**

Request of Partnership

cerpes

Cerpes S.r.l.

Via Alvino – Z.I. La Martella – MATERA

T. 0039 0835 268821

amministrazione@altrafo.com

www.cerpes.it

CONS. TUTELA DEI PEPERONI DI SENISE IGP

Officially born in 1996, the Consortium for the Protection of “Peperone di Senise IGP”. It has grown over the years carrying on the art and tradition of a historic product, excellence and a symbol of Made in Italy food.

The Consortium, in 2016 obtained the recognition of the IGP (Protected Geographical Indication) mark, it brings together producers and packers of Peperoni di Senise PGI to ensure respect for traditional cultivation and its high quality recognizable and found in every single vegetable produced and / or transformed.

For this reason, it carries out protection activities, on the one hand, and promotion, on the other, of everything concerning Peperoni di Senise PGI in Italy and abroad, also through some specific services offered to support the activities of the consortium members.

**Consortium for the
protection of “Peperone di
Senise IGP”**

Request of Partnership



Consorzio di Tutela del Peperone di Senise IGP

Casa Comunale - Senise (PZ)

Phone +39 392 6818939

Email info@peperonediseniseigp.it

Web www.peperonediseniseigp.it



DIMITRIA

DIMITRIA - Mother Earth Products is an Italian recently established owned by B&V Agrifood Italia srl, based in Matera in Basilicata region, dedicated to the production, promotion and distribution of high quality products with Certification mainly organic.

It's therefore not random that Dimitria- Mother Earth Products- represent strictly represent strictly Italian food products created according to the tradition of the territory, with quality raw materials, cultivated and certified following the method of organic farming by selected producers by Puglia and Basilicata, regions that in the past have strongly suffered the influence of Ancient Greece.

**Production Food Organic
Products**

**Export
Request of Partnership**



B&V Agrifood Italia Srls

Via La Martella, 121 - Matera

Phone 0835 406413

Email info@dimitria.it

Web www.dimitria.it





BLUWASH ITALIA

We create innovative products and services for ignition systems that, with quality, timeliness and flexibility, provide answers to the needs of the market. We believe in an entrepreneurial culture that, in respect of shared values, fosters the growth of people in a family environment.

We are a company that pursues leadership in ignition systems with strategic relationships in Italy and abroad and the diversification of markets, products and marketing methods: quality, reliability and tradition with Italian warmth. A cohesive and motivated team of people who share dreams and values.

Self service laundries

Export
Request of Partnership



DUECCI SNC

Matera - Via Umbria 2

Phone +39 0835 309068

Email info@bluwash.it

Web www.bluwash.it

EGOITALIANO

We design and produce in Italy coloured, innovative, customizable sofas, armchairs and furnishing accessories.

Born in Matera in 2007, we are present in the most important markets in the world with a differentiation strategy which is based on Made in Italy and on relax mechanisms that make seats' motion possible.

Our design is contamination and it comes from astonishment. All that happens in fashion and street style's worlds fascinates us and sets in motion our aesthetic research. Our design is a moving design towards people, towards all that is around us, towards future.



**Production customizable
sofas, armchairs and
furnishing accessories**

Request of Partnership

egoitaliano®

Egoitaliano S.r.l.

Matera - Via I° maggio, 4

Phone +39 0835 382096

Email ninoscarcella@egoitaliano.it

Sito web www.egoitaliano.it

FRANCOMAGRO.COM

40 years ago, we started to imagine a new future by working with data. We help our clients achieve their goals by providing innovative solutions, co-designing the future with them, leading their digital transformation towards a new economy of digital ecosystems. Working alongside our customers in the areas of their business where digitalization creates the greatest changes. Our offering extends to all strategic segments, helping to change the way the world lives and works.

Innovation is the process that creates value from ideas. There is no innovation if, at the end of the process, it does not generate concrete and tangible value for all the stakeholders involved in the process. This is why the end goal of our approach to innovation is the creation of value for our customer and consequently for the end customer, the real beneficiary of the added value we help to produce

Software and automation

Request of Partnership



Francomagro.com di F. Francomagro

Matera - Via IV Novembre, 22/a

Phone 0835 330101

Email ffrancom@gmail.com

Web www.francomagro.com



FUTURE LABEL

It was born in 2019 as a spin off of a company with decades of experience in the world of labels and printing. This startup based in Macchia di Ferrandina (Matera), proposes itself as a supplier of labels produced with sustainable and quality materials.

Our labeling factory is equipped with highly technological machinery, perfectly capable of meeting the most advanced requests.

- Flexo printing up to 8 colors in line.
- Print speed (up to 200 meters per minute)
- Capillary quality control of labels directly in the machine, thanks to the "i-vision" 8 camera system prints up to 5000 dpi
- ennobling in line with cold gold / silver foil

Production of label

Request of Partnership



Future Label S.r.l.

Ferrandina (MT) - SS 407 Basentana km 70,50

Phone +39 328 2717823

Email futurelabelsrls@gmail.com

Sito web www.futurelabel.it



HEART ITALIANA S.R.L.

It was born in Matera, in 1992 by Pasquale Iacovone who already had 30 years of experience. Its founder has now over 42 years of experience, in the field of production and distribution of industrial chemicals, detergents for both cleaning companies and professionals in different fields such as: HO.RE.CA. (Hotel, Restaurant, Catering), food & beverage, industrial processing, zootechnics, manufacturing, auto wash services, industrial laundries, swimming pools, healthcare, water treatment.

Heart Italiana is a leading company in Southern Italy since employs modern production systems designed to guarantee the safest working environment, great know-how combined with cutting edge professional methodologies.

Heart Italiana respects the environment and strives to achieve products with high standards whilst guaranteeing a perfectly safe working environment. Heart Italiana adopts EN ISO 9001 and ISO 14001 certification.

**Innovative Cleaning
Solution**

Request of Partnership



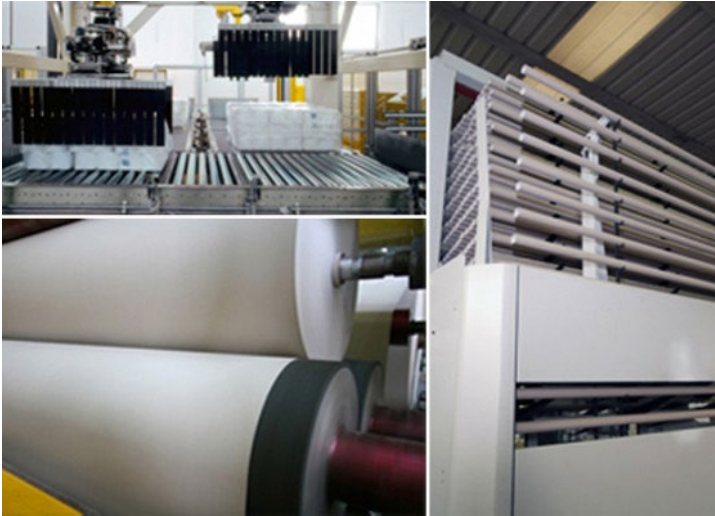
Heart Italiana S.r.l.

Matera - Z. I. La Martella - Via G. Agnelli

Phone +39 0835 302834

Email info@heartitaliana.it

Web www.heartitaliana.it



HIGH PAPER S.R.L.

A capital company, it was created at the beginning of 90s. It is specialized in production and transformation of tissue hygienical, sanitary and domestic paper (toilet paper, napkins, handkerchiefs, paper and dish towels). Inspiring values: **quality**, **innovation** and **honesty** towards clients. A benchmark for the whole tissue market in the south of Italy and looking successfully at overseas markets. H.P. High Paper is a company with a completely integrated process, which uses the most modern production and transformation technologies of Tissue's articles.

High Paper is an innovative industrial reality, able in high productive performances. It has a productive plant available: an area of 15.000 mq, with big spaces designed for logistic. It has big administrative and commercial offices, an analytical laboratory to control products' quality, incoming and outbound.

**Production tissue
(toilet paper, napkins,
paper, and dish towel)**

Request of Partnership



High Paper S.r.l.

Miglionico (MT) - Zona Industriale - C.da Trinità

Phone +39 0835 550044

Email info@highpaper.it

Web www.highpaper.it



HYDROLAB SRL

Hydrolab srl is a service company operating in the environmental, civil and industrial sectors in support of private companies and public administration.

Over the years, the laboratory at the Ferrandina (MT) headquarters has been equipped with the most modern and technologically advanced instruments for an offer of quality and analytical reliability.

The three mobile laboratories, equipped with instrumentation to process samples of different matrices and carry out on-site gas chromatographic determinations, are daily engaged in remediation interventions.

Service Company

Request of Partnership



Hydrolab S.r.l.

Ferrandina (MT) - Z.I. Borgo Macchia

Phone +39 0835 554697

Email info@hydrolabsrl.it

Web www.hydrolabsrl.it



ICARO SRLS

ICARO S.r.l.s is a company born in Matera and specialized in multimedial technology.

The know-how acquired through the use of technologies like virtual reality and augmented reality led ICARO to achieve a service which is useful to the internationalization of the companies.

The service offered by ICARO allows foreign prosumers/partners to attain an immediate knowledge of the local companies and their productive potential, through immersive experiences in real time.

ICARO can even support inspective and monitoring procedures. With just a click everyone can explore business realities, wherever they are.
ICARO S.r.l.s.

**Digital content, VR, AR,
Multimedia**

Request of Partnership



ICARO

VALUE EXPERIENCES

Icaro S.r.l.s.

Via degli Svevi, 14 - Matera

Phone +39 0835 386422

Email icaromatera@gmail.com

Sito web www.icarovision.com



INDOITALIA

With our DIGITAL PLATFORM and the production of specific contents, usable through the use of viewers for virtual, augmented and mixed reality, we directly give the possibility from India to:

- View products in augmented reality
- Visit in an immersive experience our virtual shopping gallery .
- View the production process of the affiliated companies
- Meet the producers in real time and in a virtual environment

**Service Company for
Internationalization**

Request of Partnership



Holy Earth Trade

Matera - Via Andrea Serrao, 71

Phone +39 327 8750077

Email bhaktasubhrendu@hotmail.com

Sito web www.indoitalia.com

INNOVA SRLS

In 1989, three local SMEs came together to create a project for the space sector. The goal is to get high enough to be able to turn around and look at our planet from a new perspective, and thus study Earth Observation. The company initially focuses on the processing of satellite images, acquired with Synthetic Aperture Radar and used in the civil and military fields for territorial control activities.

Over the years, Innova broadened its horizons by developing services and applications for infomobility, exploiting, in particular, systems based on GPS satellite navigation. Integration with other technologies, such as RFID and Mobile App, allow the company to specialize in sectors such as: logistics and public and private transport; integrated management of the waste collection cycle; research and development of innovative solutions to make cities smarter.

**Service Company
Space Sector**

Request of Partnership



Innova S.r.l.

Recinto Il Fiorentini, 12/21 - Matera

Phone +39 0835 307760

Email dipasquale@consorzio-innova.it

Web www.consorzio-innova.it



L'OLIO DEI SASSI

The passion for our land's fruits: the brand "L'Olio dei Sassi" was created in 2000 thanks to the initiative of our founder Nicola Vitale, his wife Angela and their children Cosimo and Vitalba.

This family-run company is the result of ideas, objectives and actions of a genuine and pure culture designed to give honor and prominence to one of the oldest and noblest foods of our land, extra virgin olive oil.

Thanks to a cultivation carried out in accordance with the utmost respect for the environment and nature, a meticulous scrutiny of the harvesting period as well as to the prompt olives processing, "L'Olio dei Sassi" is able to best express the chemical and organoleptic qualities of its 100% Italian and Lucan product, satisfying the palate of a medium-high range of customers in different corners of the world.

Extra Virgin Olive oil

Request of Partnership

***l'Olio
dei
Sassi***

Olio dei Sassi

Matera - Via Vincenzo Alvino, snc

Phone +39 0835 314406

Email info@oliodeisassi.it

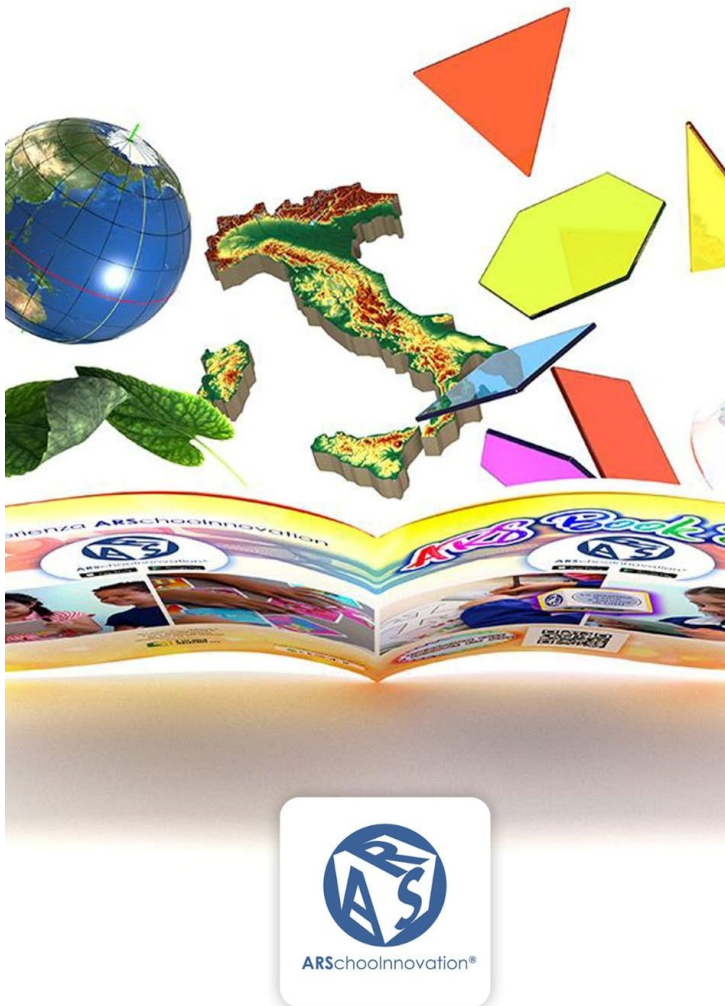
Web www.oliodeisassi.it

LUCANA SISTEMI

ARSchoolInnovation is a brand owned by the Software House Lucana Sistemi - with registered office in Matera. It was born in 2017 with the aim of bringing Augmented Reality to School and Home as an accessible Technology to support the learning process, creating the combination of Made in Italy Technological Innovation and Tradition.

It is the Italian brand that designs Book and Card whose contents can be enjoyed exclusively through Augmented Reality applications.

Defined as the first Italian publishing house 4.0 whose goal is to innovate without upsetting the education sector.



Italian publishing house
4.0

Request of Partnership



Lucana Sistemi S.r.l.

MATERA - Terza traversa G.B. Pirelli, snc

Phone +39 331 5925543

Email antonella.dercole@lucanasistemi.it

Sito web www.arsbook.it



LIKI DESIGN SRL

Officina Coppola is a pioneer in the use of liquid metal, limestone and resin to create bespoke artworks for architectural installations and furniture. The artworks, patterns and surfaces designed can be applied to any type of support, and they all harbour an emotional, tactile and visual impact.

Our workshop houses a team of craftsmen whose expertise is bringing surfaces to life by uniquely mixing and working with both organic and synthetic materials.

Officina Coppola works in strict collaboration with leading international designers, architects and artists to create exceptional results in the residential, hotel, hospitality and corporate/retail sectors. Coppola has completed projects for fashion houses, hotel chains and luxury private estates in Europe, the US, Asia and the Middle East.

Production artworks

Request of Partnership



Liki Design S.r.l.

Bernalda (MT) - Via Fratelli Rosselli, 7

Phone +39 0835 1976290

Email tiziana@lykidesign.com

Web www.officinacoppola.com

MASSERIA AGRICOLA BUONGIORNO

Production and transformation of Peperone di Senise PGI The Masseria Agricola Buongiorno company was born in Senise, a small town located in Basilicata on the outskirts of the Pollino National Park, with the aim of promoting and enhancing the excellence of Lucanian cuisine, the "Peperone di Senise IGP", also known as "Oro Rosso" unique quality of its kind with an unusual flavor that conquers the palates of all ages, a symbolic product of the Lucan gastronomic tradition.

The Crusco Pepper: a precious ingredient of Lucanian gastronomy Peperone di Senise IGP is the protagonist of the typical Lucanian dish par excellence: fried in boiling oil and salted they become "cruschi" which in the Lucanian dialect means crunchy. The "zafaran crusck", a purely dialect term, goes very well with both fresh and aged cheeses, soups or salads, cold cuts, first or second courses.

**Production
Peperone di Senise IGP
(Sweet Peppers) – olive oil**

Request of Partnership



MASSERIA AGRICOLA
BUONGIORNO

Masseria Agricola Buongiorno

Contrada Rotalupo snc - Senise (PZ)

Phone +39 0973 296271

Email e.fanelli@masseriagricolabuongiorno.it

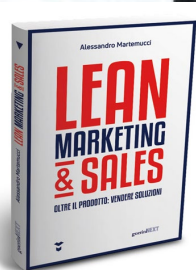
Sito web www.masseriagricolabuongiorno.it



OFFICINAE LEAN MARKETING

Lean marketing represents the next step in the evolution of modern marketing, striving for excellence at a low cost – “doing more with less”. Applying it means to drastically reduce time and cost, optimize the use of resources, eliminate waste in its every form, focusing on boosting the company’s ability to respond quickly to market developments and on creating value for customers at all times.

Lean marketing helps us to identify and address these deficiencies, thus boosting a company’s performance. A lean marketing model maximizes value for customers while using the least possible amount of resources, anticipating and trying to meet price and quality expectations, improving sales and, most importantly, putting people at the heart of the work.



**Lean Marketing Services
Lean Coach**

Request of Partnership



OFFICINAE
Lean & Digital Marketing

Officinae Lean Marketing

Matera - Via Passarelli, 99

Phone +39 0835 333321

Email info@officinae.com

Web www.officinae.com

PASTA LORI

Pasta Lori Puglia was born twenty years ago. After a longstanding experience of Loizzo's family company in the durum wheat milling and a long tradition in cultivation and trading of Apulian durum wheat, cereals and pulses.

Today Pasta Lori is exported to over 80 countries in the world and it is chosen everyday by thousands of consumers thanks to its unique taste that they bring on the table.

Pasta Lori flavor is the result of the close cooperation with farmers, of the respect of natural cycle and of supply chain agreements in order to always get the best durum wheat and thanks to the competence of our workers and the right selection of our suppliers. Simple rules that have made this company grow.

Production Pasta

Request of Partnership



Food Service S.r.l.

Matera - Z.I. La Martella - Via Cavalieri del Lavoro Sn

Phone +39 080 3143664

Email info@pastalori.it

Sito web www.pastalori.it



RARO SRL

Raro is a company founded in 1977; specializes in the production of professional detergents and detergents for four markets: community, healthcare, textiles and industry.

In the community it addresses the Ho.Re.Ca. sector, in healthcare to hospitals, nursing homes, retirement homes, in textiles to industrial laundries for washing and treating linen and clothing, in industry to food and livestock. , transport and thermotechnics.

Raro imposes high quality standards, verifies the results achieved to obtain continuous improvement. As a means of meeting the organizational needs of the company, the customer and the market, an integrated management system has been established: Quality, Environment and Safety.

**Production of professional
detergents.**

Request of Partnership



Raro S.r.l.

Matera - Via I° maggio, 14

Phone +39 0835 383370

Email marketing@rarosrl.com

Sito web www.rarosrl.com

TENUTA PARCO DEI MONACI

Parco dei Monaci (Monks Park) is an ancient estate 5 km south of Matera – the historic city of the “Sassi” proclaimed a UNESCO World Heritage Site. The area lies within the Parco della Murgia Materana (Matera Moors Park): wild limestone plateau crossed by a deep canyon with a river: the “Gravina” of Matera.

The Estate sits on the south bank of Parco dei Monaci (Monks Park) high ground, an ancient marine terrace. The thin layer of soil, which is based on limestone, is well balanced: medium-textured calcareous.

The vineyards have layout of a dense, to ensure competition between plants, with logs to a meter and close lines, a high density plantation of 4,000 vines per hectare..



**Production
Matera DOC Wine**

Request of Partnership

TENUTA
PARCO DEI MONACI



Tenuta Parco dei Monaci di R. Padula

Matera - Contrada Parco dei Monaci, SP3

Phone +39 0835 1600054

Email info@tenutaparcodeimonaci.it

Web www.tenutaparcodeimonaci.it



VECCHIA OCCHIALERIA ITALIA SRL

Craft workshop for the production of glasses in Matera

In line with the spirit of our city, Matera, and its craftsmanship rich in shapes and colours, we have inserted ourselves in the city's artisan fabric by taking on the production and direct sale of eyewear.

Located on Via Vincenzo Alvino (La Martella industrial area), our workshop aims at design and innovation without forgetting the "Made in Italy" tradition of this rich sector.

We are proud to offer a wide choice of models dedicated to both eyewear and sunglasses, all exclusively made with high-quality materials and able to enhance any style.

Production of glasses

Request of Partnership



Vecchia Occhialeria Italia S.r.l.

Matera – Z.I. La Martella - Via V. Alvino

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Email vecchiaocchialeria@libero.it

Sito web www.vecchiaocchialeria.it

CSI FOR G20



CONSORZIO
PER LO SVILUPPO
INDUSTRIALE
DELLA PROVINCIA
DI MATERA

G20 FOR FUTURE

